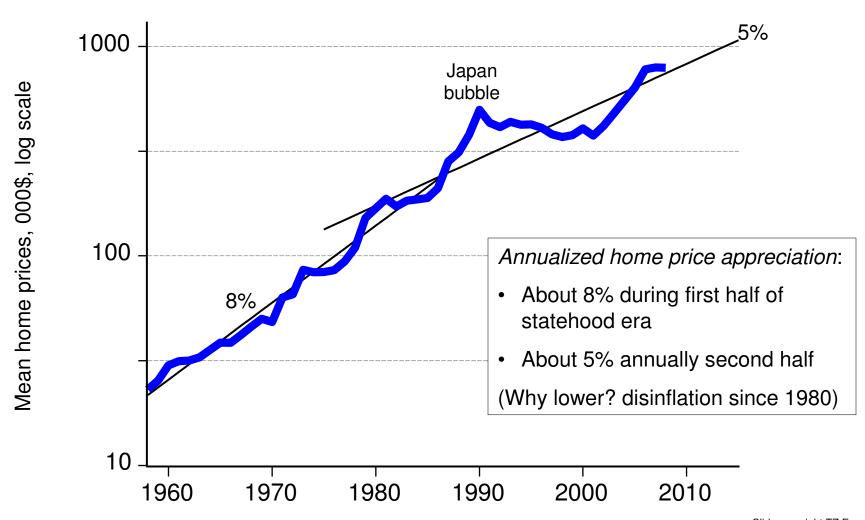
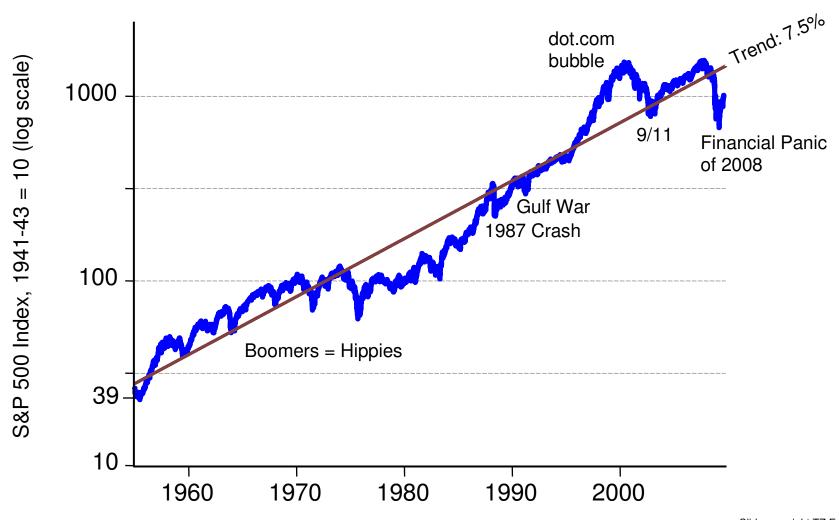


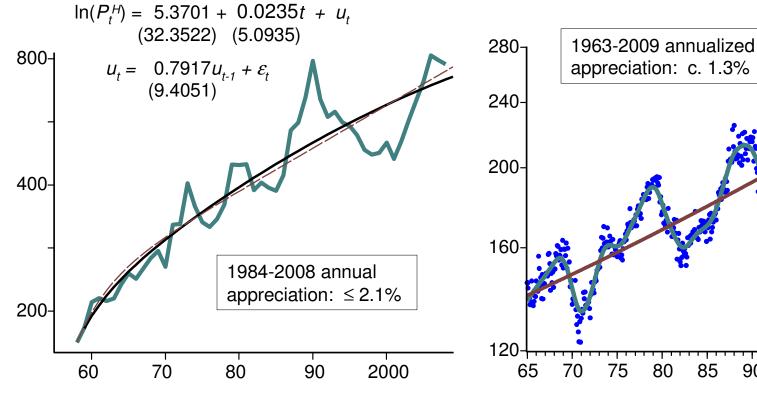
Average Oahu single-family home prices did OK



Buying the S&P 500 Index at statehood would have earned 6.75% per annum *including* last year's panic



Adjusted for inflation: asset-pricing bubbles?



Mean Oahu real *existing* SF home prices

Hawaii could plausibly experience another housing "bubble" in the 20-teens

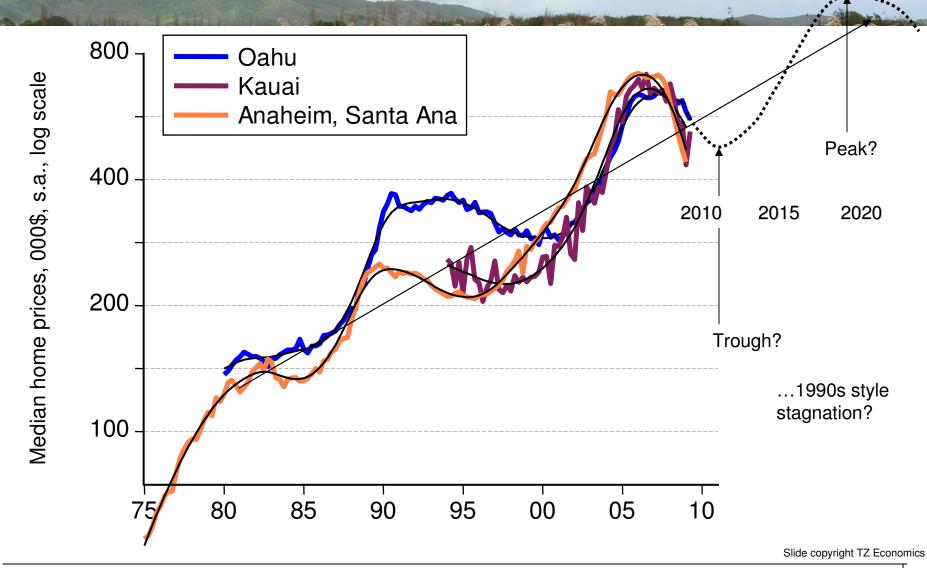
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Median U.S. real *new* SF home prices

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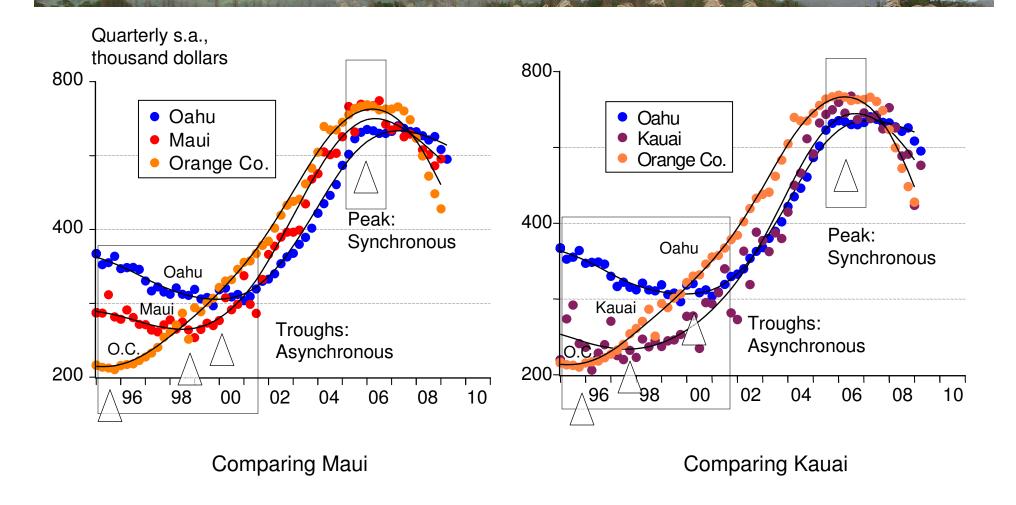
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What might the cycle bring in the 20-teens?

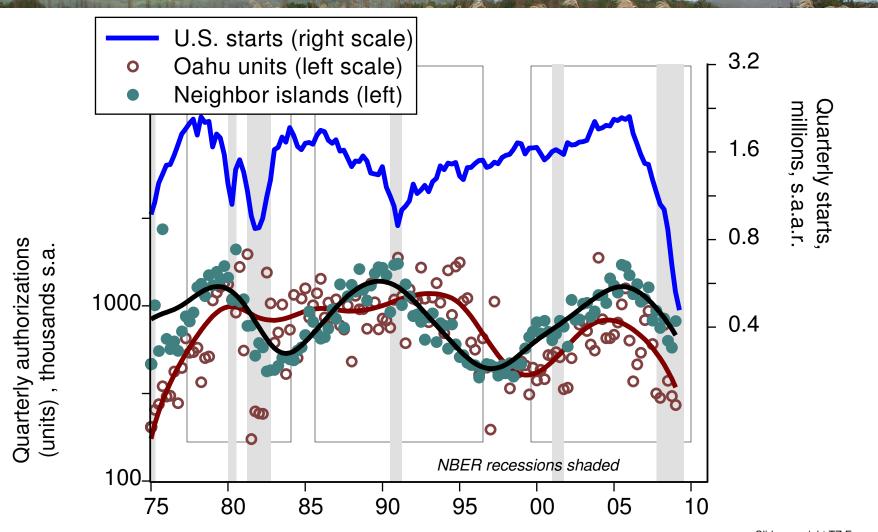


Sources: Honolulu Board of Realtors, Realtors Association of Maui, National Association of Realtors, Mike Sklarz, Prudential Locations; seasonal adjustment of Hawaii data by TZ Economics

Median home price movements now synchronous



New home construction synchronous in recent cycle



Hawaii as a small open economy

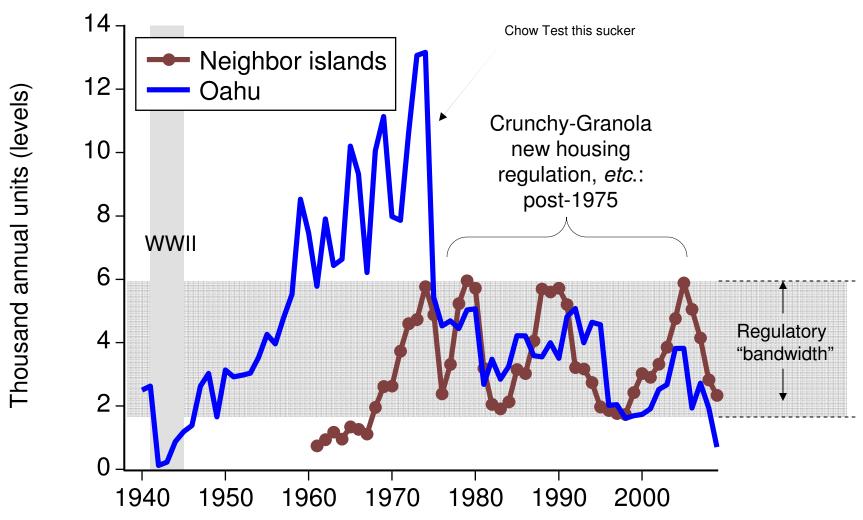
- Trade, mobility, integration tend to equalize factor prices
- Arbitrage tends to equalize asset price movements
- Inflation rates within currency union equate over time
- House price appreciation fits somewhere between Treasury security yields, stock index returns
- 1-2 percent *real* appreciation + "dividend" (housing consumption)
- Context—productivity growth plus labor force growth implies:
 - 2.5-2.7 percent real GDP rates >2011 (FRB June 09)
 - 2.4 percent potential growth rate 2015-2019 (CBO Mar 2009)

Sources: Federal Reserve Board, Federal Open Market Committee, June 23-24, 2009 (http://www.federalreserve.gov/monetarypolicy/files/fomcminutes20090624.pdf); CBO Director's blog, March 23, 2009 (http://cboblog.cbo.gov/?p=220)

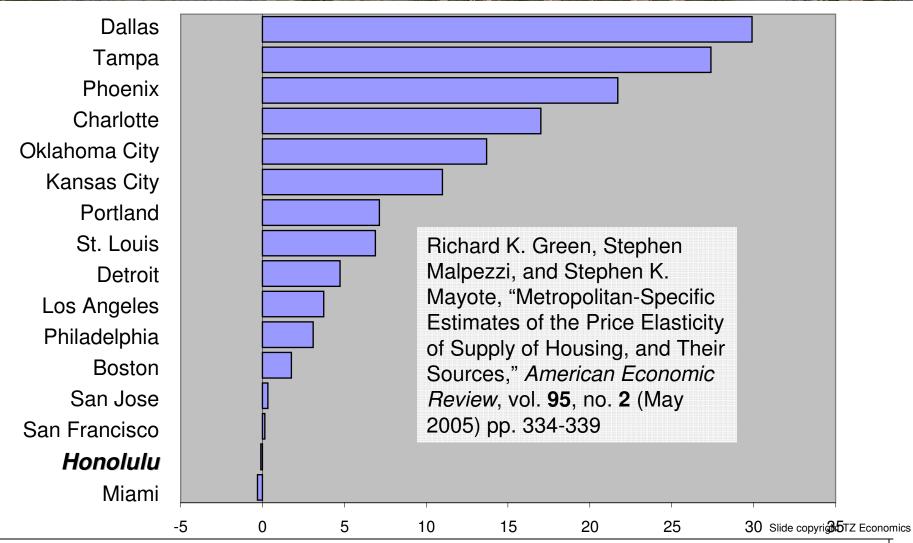
Globally-synchronized recession, recovery

- Distinctive characteristic of 2000s cycle: synchronicity
- A case for simultaneity of economic recovery, except...
 - 1. "Da ting stay all jam up" (technical expression)
 - 2. Public capital formation shortfall

Housing units authorized by building permit grew until "growth management" arrived in the 1970s

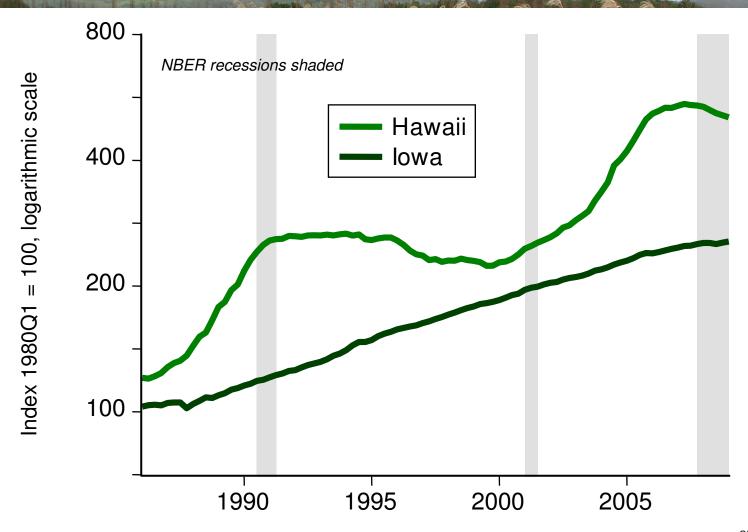


Empirical estimates of housing supply "elasticity" rank Hawaii jurisdictions among the least accommodative

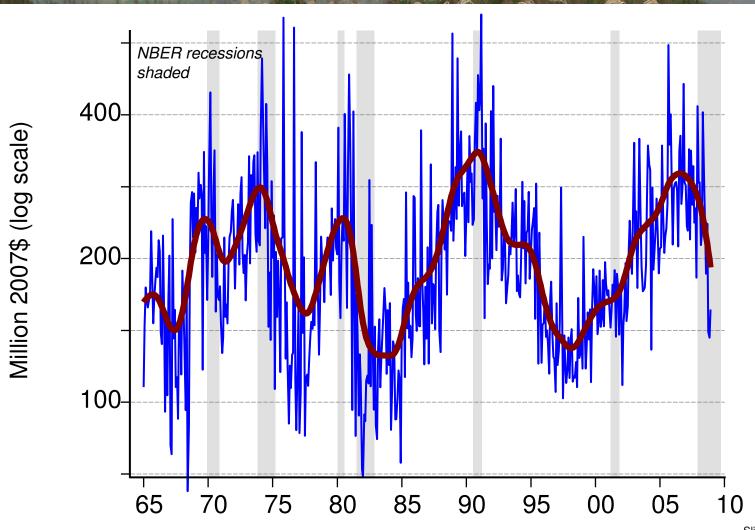


Source: American Economic Review Papers and Proceedings of the 117th Annual Meeting of the American Economic Association, Philadelphia, PA, January 7-9, 2005 (May 2005) "Regulation and the High Cost of Housing."

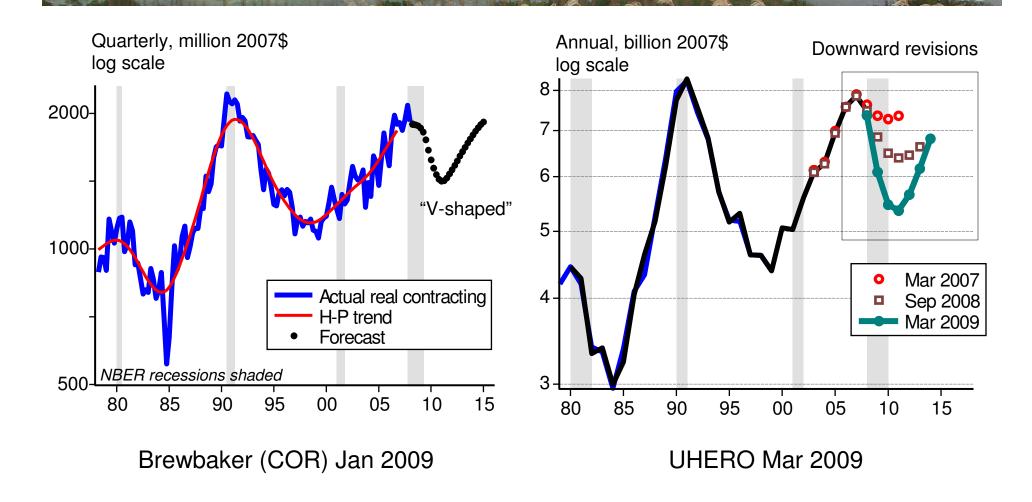
Absent geographic and regulatory scarcity: same-home price indexes less cyclical



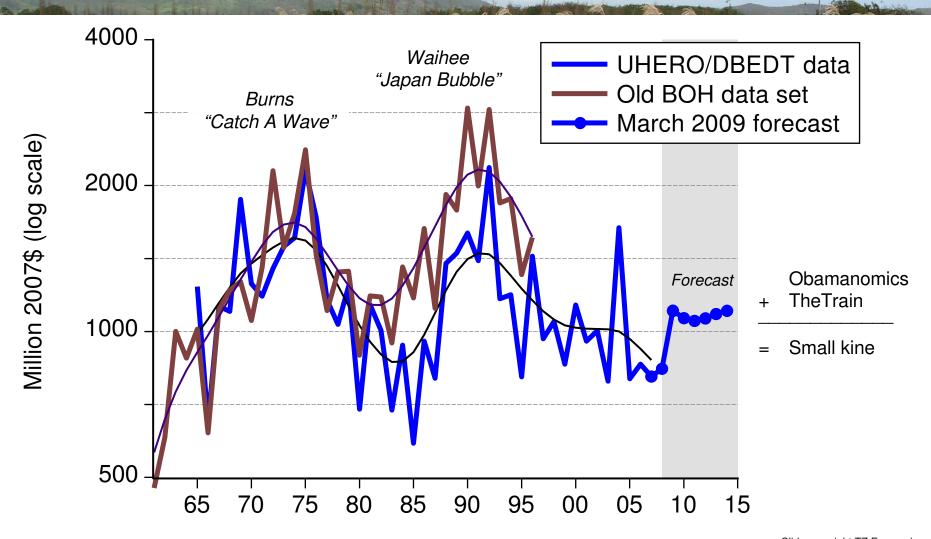
Real private building permit values, combined residential and nonresidential



Hawaii construction forecasts now anticipate a sharper drop (credit crunch), but a steeper rise as stimulus hits



Public investment "stimulus" needs a...stimulus?



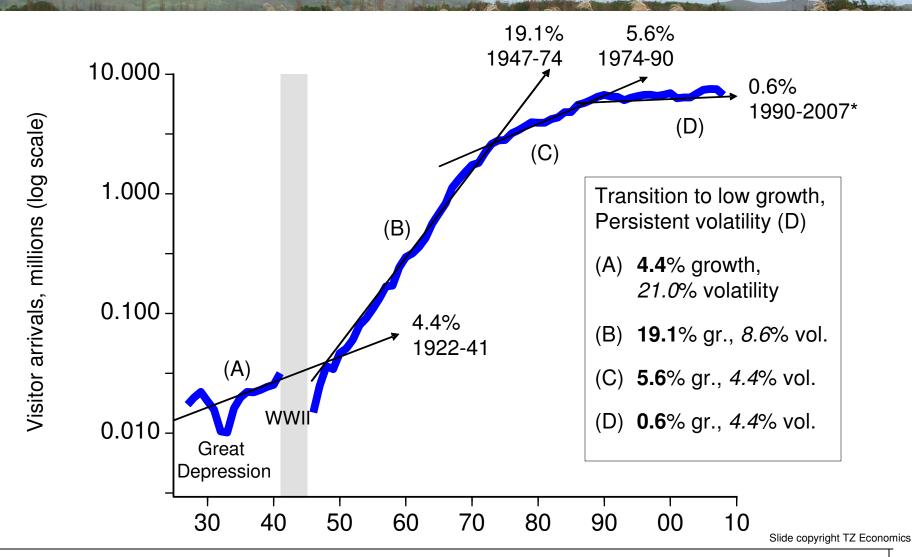
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Sources: Hawaii DBEDT, UHERO; TZ Economics

Tourism: Hawaii's primary export (source of external income)

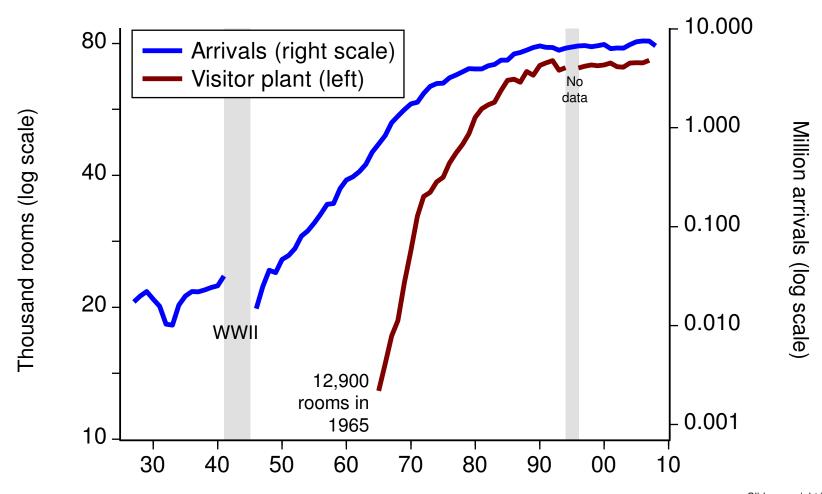
- High tourism growth during mid-20th century "discovery" period, to which statehood contributed
- More recent decades: volatility dominates over growth
- Partly a result of policy choice—"grow spending [sic] not bodies"
- Be careful what you wish for...

At statehood, Hawaii tourism was enjoying its highest risk-adjusted returns; today risk swamps growth



Source: annual data Hawaii Visitors Bureau, Hawaii DBEDT; calculations by TZ Economics; *annualized growth rate 1990-2008 *including* the 2008-09 recession was -0.02 percent, volatility was 5.1 percent

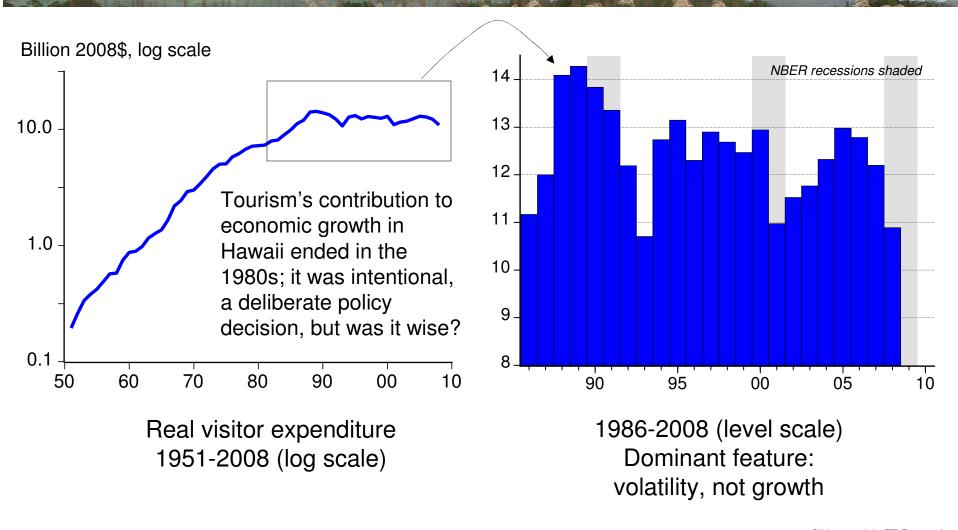
Volumes stopped growing when capacity did



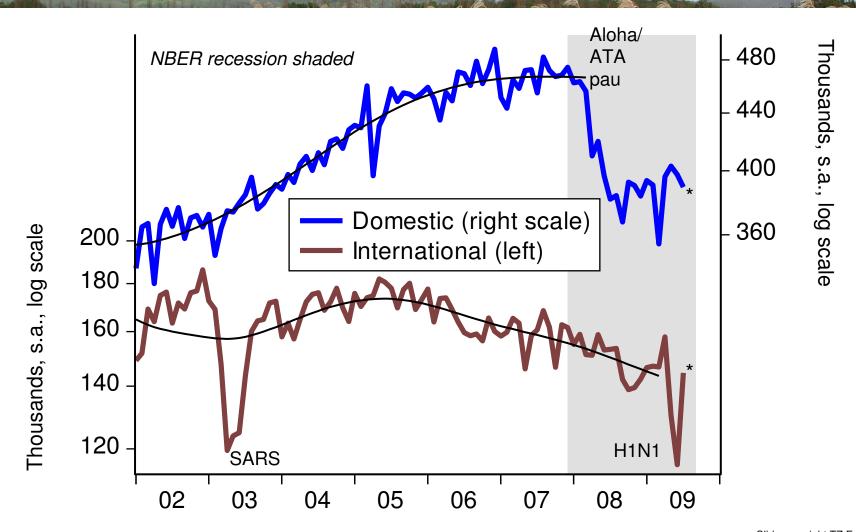
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Source: Hawaii DBEDT

Real (inflation-adjusted) visitor expenditure is lower than two decades ago, and peaked in the 1980s



Visitor arrivals: stabilization precedes recovery



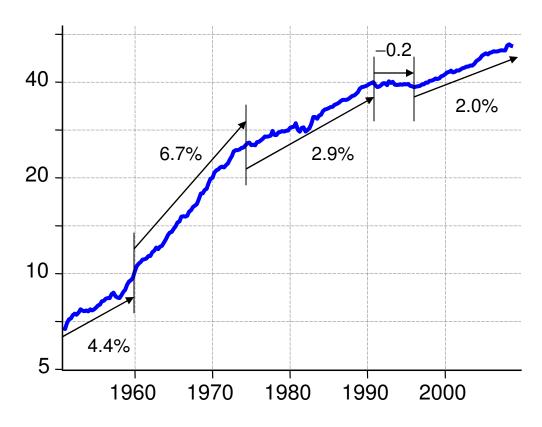
Economic outlook through 20-teens

- Asset prices will signal 20-teens investment-led expansion
- Near-term economic recovery should parallel U.S experience: from zero to 2-3 percent real output growth now through 2011 (Numerical details available at UHERO, DBEDT, and compilation at https://boh.com/econ/)
- Recovery: sluggish, uneven, not compelling—convergence to U.S. potential real GDP growth rate around 2.5 percent
- State long term projections <2 percent growth through 2035
- Below potential growth (barely productivity growth)
- Implication: somebody has to go, better you than me

Labor force plus productivity c. 2.5%

Demographic factors and regulatory policies have limited Hawaii real income growth since the 1970s to an upper bound slipping below the U.S. potential real GDP growth rate* (the sum of labor force growth and productivity growth)!

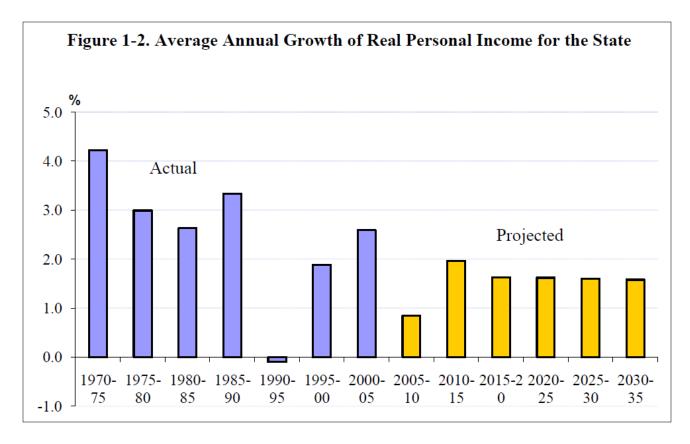
Hawaii real personal income (bil. 2008\$, log scale)



^{*}A steady-state growth rate at which inflation is not accelerating, consistent with full employment; numerical estimate from CBO

State of Hawaii's latest 2035 projections

DBEDT's latest estimates



The arithmetic:

(a) 0.8-1.0%

Population and labor force growth through the year 2020

(b) 1.5-1.6%

Real personal income growth through 2020

Is Hawaii missing some part of the 1-2% productivity growth that might be feasible?

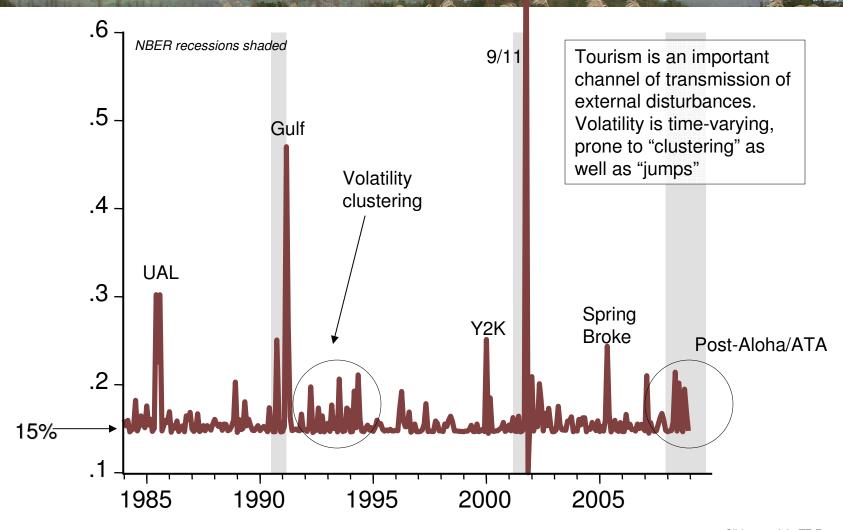
http://hawaii.gov/dbedt/info/economic/data_reports/2035LongRangeSeries/LRFreport_2035series_revised_Aug09.pdf



- Responsible growth is not necessarily measurably low
- Low growth may not generate adequate social surplus for environmental, natural resource, cultural stewardship
- Absence of growth doesn't diminish exposure to risk, especially event risk "jumps"



last quarter-century

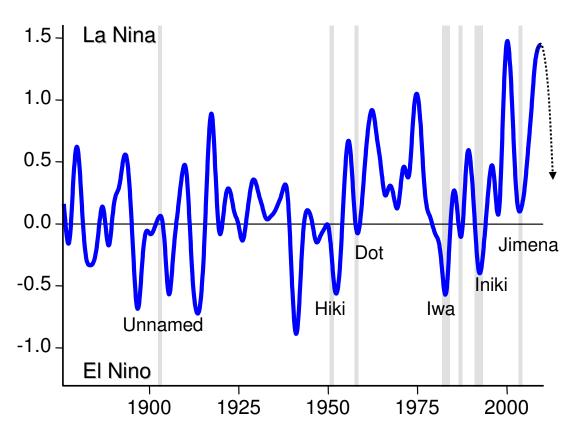


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Source: Underlying data Hawaii DBEDT; conditional annualized standard deviations in threshold autoregressive conditional heteroskedasticity model of monthly log change of seasonally-adjusted Hawaii visitor arrivals by TZE.

Standardized Southern Oscillation Index (SOI): Filtered trend estimates of long cycles

Benchmarked to 1880-1990 period (roughly)





| Name | Year | Number of deaths |
|---------|------|------------------|
| Iniki | 1992 | 6 |
| Estelle | 1986 | 2 |
| Uleki | 1988 | 2 |
| Hiki | 1950 | 1 |
| lwa | 1982 | 1 |
| Eugene | 1993 | 1 missing |

Volatility jumps and cycles

- "Black swans": improbable, high-loss events (Poisson shocks)
- Cycles and shocks can be related—former "conditions" latter
- House price "bubble" precipitated a credit default risk acceleration, cascading into the liquidity risk event in investment banking that culminated in the current financial crisis
- Transitions from cool to warm phases in the El Nino / Southern Oscillation (ENSO) cycle may be associated with increased frequency and intensity of tropical cyclones in the Pacific Ocean

With low growth, will we be able to do anything about it?...



Pau